## Massachusetts Farm Bureau Federation "News & Views"

466 Chestnut Street, Ashland, MA 01721, Telephone (508) 881-4766 — Fax (508)

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#### Out On A Limb— President's Message

compose this month's article we are watching two major issues unfold that will have continuing effects on our farm business for a long time to come. We spoke last month of the debate surrounding immigration reform taking place in the Congress and it continues to be important that you as members contact all of our elected representatives and express your opinions. By looking at **AFBF** the website

"FB.org" you can see the updates and follow the issue day to day. I urge you to join in the "FBACT" program and be proactive on issues of national interest, look our own website Massfarmbureau.com for sign up information. Health care reform is still a priority issue for our Farm Bureau. As we go to print, we are still waiting for Governor Romney's signature on the legislation. Until it has been signed, and



we have a chance to analyze it fully, we cannot fully report it's impacts on you and your operation. We will post to the FB website the information and the actions our farm business members will be required to follow. This issue is com-

(Continued on page 5)

#### Changes to 61A May Be Coming Soon— Turn to Page 3 for All the Details!

#### Avian Influenza: Get the Facts

Avian influenza (AI), also known as bird flu, is a contagious viral disease that generally infects poultry, turkeys, gamebirds and waterfowl and is naturally found in wild birds and migratory waterfowl. AI viruses are classified into two categories, low pathogenic (LP) and high pathogenic (HP). The distinction between low pathogenic avian influenza (LPAI) and high pathogenic avian influenza (HPAI) is based upon the severity of the illness.

The occurrence of LPAI is not uncommon within doflocks mestic in the United States. Symptoms of LPAI are generally mild and in many cases clinical signs are not present. Birds infected with LPAI may exhibit signs of depression, decreased food consumption, respisigns (coughing and sneezing), and a decrease in egg production. Symptoms associated HPAI are more severe and may include sudden death; lack of energy and appetite, decreased egg

production, soft-shelled or misshapen eggs, swelling, purple discoloration, nasal discharge, coughing, sneezing, lack of coordination and diarrhea. Currently there is no evidence that HPAI exists in the United States.

The transmission of AI can occur among birds through direct contact with feces or secretions from the nose, mouth or eyes of infected birds as well as indirect contact with objects tainted by infected birds such as

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## This is the Back Forty.



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### Horse and Dairy Farm of Distinction Awards—

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www.MassFarmBureau.com

Look under the "Membership" menu.

#### Chapter 61 and 61A— Changes May Be Coming!

This year has been a busy one for the government relations staff here at Farm Bureau. Amidst the myriad of local, state and federal issues that we have been engaged with, one of the largest is the potential reforms to the current "Chapter Lands" program. Changes to the programs have been attempted since it was enacted—some for the better, some we have felt for the worse. In the past, most of those have fallen by the wayside. This round however has promise, and we feel it is important to bring you an update. There have been many advocates representing every interest group around the table for some long meetings, and we have come to an agreement on the key The specific language still must be worked out, but the major points are as follows:

• EQUINE—Currently, there are some obstacles to certain types of equine activities enrolling in 61A. These changes would make it possible for most equine activities that do not fit into 61A to at least fall under 61B.

(Continued on page 4)

(AVIAN FLU Continued from page 1)

equipment, supplies, shoes. clothing, hands, etc. Risk of exposure can be reduced through the application of proven biosecurity measures. Access to poultry and the premises where they are kept should be restricted to people and vehicles necessary to the maintenance of the flock. Prohibit contact with equipment and items that have contact other poultry or potential sources of AI. Poultry should be obtained from reputable sources. Proper enclosures will keep wild birds and migratory waterfowl from commingling with domestic poultry. Appropriate cleaning and disinfection methods should employed to safeguard against disease. Disposable or designated clothing should be used to avoid potential contamination.

While LPAI symptoms are generally mild and do not pose a serious threat to human health. Concerns have been raised regarding the possibility that certain strains of LPAI, such as H5 and H7, may have the ability to mutate into HPAI. HPAI is fatal for poultry and can be transmitted from infected poultry to humans. Humans who have been infected with HPAI are believed to have had direct contact with poultry. Evidence suggests that the majority, if not all, of the human to cases have been the result of transmission from poultry to human and not human-tohuman transmission.

To ensure animal and human health and to protect the economic interests of the poultry owners, the Massachusetts Department of Agricultural Resources (MDAR) in conjunction with the United States Department of Agriculture (USDA) Animal and Plant Health Inspection Services (APHIS) have implemented surveillance and testing programs. MDAR employs poultry inspectors who oversee testing and assist flock owners with disease issues. In addition, USDA has implemented trade and importation restrictions from countries known to have HPAI.

Diagnostic services are available, for AI as well as Exotic Newcastle Disease, through a surveillance program established by USDA and APHIS at no cost to the flock owner. More information may be obtained by contacting the Massachusetts Department of Agricultural Resources, 251 Causeway Street, Suite 500, Boston, MA 02114, (617) 626-1795. Owners with flocks experiencing sudden mortality, respiratory symptoms, or swollen heads should immediately contact MDAR for assistance in submittal of these birds to the laboratory for necropsy.

Thanks to the Department of Ag Resources for this Article.

Mark Your Calendars Now, Ag Day at the State House is May 3rd! Call our office for more information, or to find out how you can participate! We need farmers who can attend, and share what they do to the legislators of Massachusetts.

(CHAPTER LANDS REFORM Continued from page 3)

- SEEMLESS TRANSFER—One key component of this proposal is that rollbacks shall only be assessed if the property would not qualify for any of the three chapters. This is not dependant upon actual enrollment in any of the three chapters, just that it qualifies for enrollment. This would eliminate the current assessment of a rollback simply for withdrawing from Chapter 61, or from transferring between Chapters 61, 61A or 61B.
- BETTERMENTS—Under the current law, the assessing of a betterment varies. One program allows the betterment to be deferred with fairly low interest, under one it is payable immediately, in another, only the interest is payable each year, the assessment itself is deferrable. The proposal would make all betterments deferrable with no interest until the property was withdrawn from the program, at which point the betterment would come due (proportionately to it's withdrawal.)
- STUMPAGE TAX—The stumpage tax will be eliminated.
- CUTTING ON 61B LANDS—The cutting of forestry products under 61B is currently not allowed. It

- would be allowed as part of a Forest Stewardship Plan.
- ROLLBACK TAXES—Interest rates as high as 17% have been assessed in the past on 61 properties when they come out of the chapter (being tied to the delinquent rate, this is constantly fluctuating.) Even worse, the rollback is calculated back 10 years. In many cases the interest part of a rollback bill has been higher than principle. Interest under 61B is a little better. but there has never been any interest under 61A, and the rollback is only calculated going back 5 years. As a part of streamlining the various chapters, and bringing them in line with each other, the catch has always been what happens with 61A—agriculture has been unwilling to give up it's zero interest 5 year rollback. A compromise has been reached in which all chapters will be fixed at 5% interest, going back 5 years. So as not to disadvantage anyone currently in 61A, or their descendants, they will be grandfathered in at 0% interest. Any new enrollees however, or additional land enrolled by people already in the program will carry with it the 5% over 5 year Rollback.
- MUTIPLE TAX RATES—In towns with multiple tax rates, the law currently mandates that the commercial rate be used on all agricultural property, if it is enrolled in 61, 61A or just taxed at it's full value. If we are successful, each town will have the option of using the open space or residential tax rate instead of the commercial rate (normal the highest rate.)
- RIGHT OF FIRST REFUSAL—Currently, if in October if you do not re-enroll, the towns right of first refusal goes only until the following July. We have agreed to allow this to extend to one more year (the next July.) In exchange for this, we have agreed to firm up the purchase time-frame (see the next bullet.)
- 60 DAYS TO AQUIRE—The chapters do not currently state how quickly a town must act once it has decided to exercise it's right of first refusal. In a few rare cases this has proven to be overly burdensome to the property owners with closings taking more than a year to come to fruition. Under the new law, the town would have 60 days to acquire the property once it has decided to exercise it's right of first refusal.

Farm Bureau is continually working with your legislators to make the laws of the Commonwealth friendlier to agriculture. We feel this is a good compromise and fixes many problems that have been expressed to us over the past several years. With some luck and hard work, we will be able to announce by the end of the summer that this bill has passed both branches of the legislature and been signed into law.

Thanks to all the members who have participated along the way, and assisted us in our efforts.







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600 Unicorn Park Drive Woburn, MA 01801-3343 Tel: (781) 933-5505 www.murthalaw.com plex and may in some cases place an increased burden upon farm employers as well as individuals to provide and acquire health insurance programs.

The real purpose of my column is not to focus so much upon the issues of the day, but to illustrate that the issues will continue. Further, as they continue from month to month and even year to year, they evolve. Keeping ahead of the issues in these times of the "Information Age" suggests we must avail ourselves of all the tools available. Farm Bureau has worked very hard to develop our electronic information toolbox. Increased information in our newsletter is now delivered by first class mail for use on a timelier basis: electronic versions are available the same day they are mailed—but only if you sign up. Our website is now managed by staff in house and is updated as necessary to keep you informed on the issues as they develop. Your Farm Bureau staff actively seeks suggestions on how to make it more effective and to deliver the information to you and into your work day or home life. I am aware that many farm families may not choose to encumber their lives with electronic gadgets and I suggest that working through your county farm bureaus many of our old communication stalwarts can be equally integrated into this system.

Farm Bureau members should maintain good communications with their peers, their board representatives and their neighbors. Sending along issues and information to our leadership and staff is encouraged; addresses and e-mail information are noted at all of our information pathways. The many issues we in Farm Bureau get involved in and the positions we promote as



always are not the opinion of staff or of the leadership, but are based from the action of Farm Bureau members developing grassroots policies. Our strengths come from our members and having our members informed and committed supports our mission of serving the agricultural community in the Commonwealth.

By Alex Dowse, President of Massachusetts Farm Bureau, Member of the Board of Directors for the American Farm Bureau, and the President of C.A. Dowse & Son, Inc.—Home of "America's Best Crunchin' Apples Since 1778."

"The outpouring of generosity from people around the country has been tremendous," said AFBF President Bob Stallman. "County Farm Bureaus, state Farm Bureaus and individual members, as well as people who are not Farm Bureau members but wished to lend a helping hand, all contributed," Stallman said.

#### AFBF Hurricane Ag Fund Exceeds \$1 Million

The American Farm Bureau Federation's "Hurricane Ag Fund" reached a milestone when donations exceeded \$1 million. AFBF established the relief fund last fall to provide a donation option for people wishing to assist farm families and rural residents who were devastated by hurricanes that hit the Gulf Coast in August and September.

A significant donation from the Tennessee Farm Bureau tipped the re-

lief fund over the \$1 million mark.

All contributions to the fund are being disbursed to agricultural or rural-related charities selected by state Farm Bureaus in Alabama, Florida, Louisiana, Mississippi and Texas.

#### Farm Viability Program Applications Now Available

The Farm Viability Enhancement Program is designed to assist farmers in improving the economic bottom line and environmental integrity of their operations through the development and implementation of business plans tailored to individual farm situations.

Administered by the Massachusetts Department of Agricultural Resources, the program has three phases: In Phase I, a farmer will work with a planning team to develop a plan to increase on farm income and preserve the farm's environmental resources. In Phase II, awards of \$20,000 up to \$60,000 may be available to a farmer to implement his or her plan in exchange for completing selected elements of the plan and agreeing to restrict the use of the farm to agricultural uses only by signing a five or ten year Agricultural Covenant. Phase III is a reporting phase after completion of the changes recommended in the plan.

Any Massachusetts farmer with at least 5 acres of land in agricultural production is eligible to apply but greater acreage is more competitive in the farm selection process. Typical uses of funds from the Farm Viability Program include building or repairing farm structures, modernizing field equipment and tractors, improving marketing structures and equipment, and to supplement federal funding for conservation practices.

Applications are available at the Department's Office in Boston, or on line at the Agricultural Resources web site <a href="https://www.mass.gov/agr">www.mass.gov/agr</a>, or you can request a copy of the application by calling the Farm Viability Program at 617-626-1723. The deadline to submit applications is 12 Noon, Friday June 30, 2006.

## Farm Bureau Has a Tradition of Grassroots Excellence

## agenda

By Bob Stallman President, American Farm Bureau

Farm Bureau has an outstanding reputation as an effective grassroots organization. For the past 87 years, Farm Bureau members have played instrumental roles in legislative efforts such as the enactment of the Grain Futures Trading Act, the National School Lunch program and the North American Free Trade Agreement.

The American Farm Bureau Federation is one of the most successful advocacy organizations in this nation. Whenever lists are assembled, we are always near the top. The reason is quite simple. It is the commitment of our members to play an active role in U.S. agriculture policymaking.

#### **Action is Character**

As I travel around the country, I listen to people talk a lot about issues in which Farm Bureau is involved. Most of the time what they have to say is good, some of the time it's not. But in all of my travels, I have never heard anyone accuse Farm Bureau of lacking character. I am of the philosophy that action builds character.

As Farm Bureau members, it is ingrained in us to be actively involved, to fight for what we believe in and what we think will better our profession, but foremost, our country. We are not ones to sit on the sidelines while others shape our industry. We are also not the type to

make a lot of noise about an issue and stop there. Farm Bureau members roll their sleeves up and get their hands dirty

when it comes to matters that are close to our hearts.

#### Motion does not Constitute Action

There is a difference between being noticed and having an impact. While bad grassroots efforts may get attention, in all likelihood they are not going to influence the opinions of members of Congress. Instead, a well-thought-out and strategically executed grassroots campaign will have a greater impact.

For this reason, American Farm Bureau Federation relies on FB Act -- a tool for our members to contact Congress effectively and efficiently. This online vehicle keeps Farm Bureau members engaged and active in issues they care most about. And it takes less than five minutes to let your voice be heard.

Long gone are the days of mass postcard mailings. Instead, modern congressional offices today want to read personal emails and letters from their constituents. I don't need to tell you that quality is more persuasive than quantity. FB Act is a means for Farm Bureau to generate messages of higher quality rather than what I call "form letter communications." So, if you haven't yet, contact your state Farm Bureau and ask them to sign you up for FB Act. Roll up your sleeves, get your hands dirty and carry on the Farm Bureau tradition of grassroots excellence.

## JOHANNS RELEASES NATIONAL ANIMAL IDENTIFICATION SYSTEM IMPLEMENTATION PLAN

WASHINGTON. Agriculture Secretary Mike Johanns today announced the release of an implementation plan that outlines timelines and benchmarks for the establishment of the National Animal Identification System (NAIS). along with a plan for the initial integration of private and state animal tracking databases with NAIS. "Developing an effective animal identification system has been a high priority for USDA and we've made significant strides toward achieving a comprehensive U.S. system," said Johanns. "We recognize that this represents one of the largest systematic changes ever faced by the livestock industry and we have welcomed suggestions from stakeholders to ensure that we continue to gain momentum. The plan we are releasing today

will guide our efforts as we con-

tinue to work with our State and

industry partners to implement a

nationwide system."

The implementation plan continues to set an aggressive timeline for ensuring full implementation of the NAIS by 2009. It establishes benchmarks for incrementally accomplishing the remaining implementation goals to enable the NAIS to be operational by 2007, and to achieve full producer participation by 2009. Several important components have already been accomplished. These include the development of premises registration systems in each State and the issuance of guidelines for the manufacture and distribution of animal identification numbers. More than 235,000 premises are currently registered.

USDA is also releasing today the general technical standards for animal tracking databases that will enable integration of private systems with the NAIS. Private database owners are invited to submit applications for system evaluation to USDA and offer feedback as the final technical requirements are established. USDA will then enter into cooperative agreements with owners of databases that meet the standards. The application for system evaluation and a draft cooperative agreement are available on the NAIS web site at www.usda.gov/nais.

By early 2007, USDA expects to have the technology in place, called the Animal Trace Processing System or commonly known as the metadata system, that will allow state and federal animal health officials to query the NAIS and private databases during a disease investigation. The animal tracking databases will record and store animal movement tracking information for livestock that state and federal animal health officials will

query for animals of interest in a disease investigation.

Training sessions will be offered to organizations interested in distributing animal identification number (AIN) tags as either a tag manager or tag reseller. Two USDA-sponsored web conferences about the administration of AIN tags and a demonstration of the AIN Management System are scheduled for Thursday, April 13 at 1 p.m., and Wednesday, April 26 at 1 p.m., Eastern Time. Details of the web conferences are available on the NAIS web site.

USDA's Animal and Plant Health Inspection Service (APHIS) is also finalizing \$3 million in funds that will be awarded to a number of States and Tribes to conduct field trials to analyze information pertaining to animal identification. Field trials will focus on the evaluation of new technologies for animal identification and automated data collection. APHIS will also fund an economic study focus-

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(ANIMAL ID Continued from page 7)

ing on the cost of NAIS implementation within a state; the development of procedures to measure the performance of identification devices and a bi-state study to develop recommendations regarding livestock exhibitions to achieve compatibility with the NAIS.

APHIS has awarded approximately \$27 million in funds to States and Tribes to advance the national animal identification initiative. This funding has been used primarily for premises identification and registration. APHIS is updating a summary report detailing what has been accomplished through previously funded field trials and pilot projects. This report will be made public upon completion.

Throughout the establishment and implementation of the NAIS, USDA has engaged in extensive dialogue with producers and industry organizations across the country to gauge their views on animal identification. In April, 2005, USDA published a draft strategic plan and draft program standards for the NAIS and invited public comments on those documents. Industryspecific working groups have also been studying the issue of animal identification and will be making recommendations to USDA through an established advisory committee on how best to tailor the program to meet their industry-specific needs. Additionally, USDA hosted a public meeting in Kansas City, Missouri, in November, 2005, to receive comments from cooperators and stakeholders on the animal movement tracking component of the NAIS. In total, these efforts have ensured that momentum continues to build around this important effort. USDA believes that it is critically important to develop the appropriate framework for the system to ensure successful implementation and wide-scale support.

The NAIS implementation plan, along with more information about the program, is available at <a href="https://www.usda.gov/nais">www.usda.gov/nais</a>.

#### Young Farmers Want Children to Follow in Footsteps

WASHINGTON, March 14, 2006 – For only the second time in 14 years, more than 95 percent of surveyed young farmers and ranchers said they hope their children follow in their footsteps. The survey was completed by members of Farm Bureau's Young Farmers and Ranchers attending the group's annual conference last month.

"The survey results show that young producers in general are optimistic about the future of agriculture, otherwise they wouldn't see a place for their children in farming and ranching," said American Farm Bureau Federation President Bob Stallman.

A total of 95.1 percent out of 330 young farmers and ranchers responding to the survey would like to see their children earn a living on the farm. The only time this number was higher was in 1996 when 95.5 percent wanted their children to become farmers and ranchers. Last year just 89 percent wanted to see their children follow in their footsteps.

A few more of this year's respondents said they are better off today than last year and expect to be farmers or ranchers their entire life. The comparisons between the two years is 91 percent to 90 percent for those feeling they are better off today than last year, and expect to be lifetime farmers – 94 percent to 91 percent.

Overall optimism slumped slightly as 77 percent said they are more optimistic than five years ago, compared to 79 percent agreeing with the statement last year.

Young farmers and ranchers are facing the reality that they will probably have to farm with fewer government subsidies, and most say that is acceptable. More respondents, 79 percent, think farm income should come totally from the markets (domestic and international). This compares with only 67 percent in 2005, but it is more in line with 2004 survey results of 82 percent who preferred not relying on the government for their income.

#### YOUNG FARMERS VIEW MAJOR ISSUES

"Farm Bureau Young Farmers and Ranchers are entrepreneurs and are adapting with new strategies to earn a living," said Stallman. "Given a chance, these young people have proved themselves to be top-notch stewards of the nation's most important asset – its land."

The challenges facing these young farmers are consistent with where they see government needing to be involved. For the second year in a row, availability of land and facilities was a top challenge listed by the young farmers and ranchers. A total of 21 percent listed it as a top concern this year. Concern about how to be profitable was listed second most often (18 percent) and urbanization and loss of farm land was third (12 percent).

The Farm Bureau YF&R group has adopted a position requesting that Congress provide tax breaks to assist young farmers and ranchers get a foothold in farming. Reflecting that position, 15 percent of the respondents placed government assistance to help beginning farmers as one of their three priorities for government action.

The two other government actions that should be priorities,

(Continued on page 9)

according to the group, have been grabbing attention of young and old farmers alike. They want an energy policy that includes a bigger role for renewable fuels (16 percent). They also want the government to strengthen private property rights (14 percent), which reflects a common rural America sentiment for state legislators to outlaw use of eminent domain for economic development projects.

Of this year's group, 29 percent started farming on their own as a career decision while 15 percent married into farming, 12 percent inherited a portion of their farming operation and 44 percent started as partners in a family operation. Last year, 53 percent (9 percent more of the respondents) started as partners and only 23 percent started on their own.

#### SOME CHANGES IN FARMING PRACTICES

Results reflecting farming practices being used during 2006 are quite similar in most aspects to 2005 farming practices as reported by the producers, who generally range from 18 to 35 years of age.

This year's group represented a slightly different geography than those surveyed last year. There were a higher number of Midwest growers at this year's conference in Des Moines, Iowa, compared to last year's New Orleans, La., conference.

The biggest difference from this year to last year in crop production practices is that 58 percent of this year's respondents will be planting biotech crop varieties compared with only 45 percent in 2005.

Use of futures and options in marketing their crops and livestock was much higher with this year's group than last year's respondents — 33 percent compared to 22 percent. This is not near an all-time high because in 2000 the survey showed 50 percent of the responding Farm Bureau young farmers and ranchers were using futures and options. The two other management tools

used by at least 30 percent of this year's farmers were accounting services (38 percent) and crop advisers (34 percent). In 2005, these two services also were the top outside services used – accounting (41 percent) and crop advisers (38 percent).

Conservation tillage, soil/tissue analysis and crop rotation for 10 years running have topped the survey as one, two and three as the most commonly used conservation and environmental stewardship practices.

This year the numbers were: conservation tillage (59 percent), soil/tissue analysis (46 percent) and crop rotation (41 percent). Last year the numbers were: conservation tillage (54 percent), crop rotation (49 percent) and soil/tissue analysis (46 percent). Most respondents each year note that they use more than one conservation practice.

Other high-ranking practices compared between 2006 and 2005 were: integrated pest management (28 percent to 22 percent) and conservation reserve program (26 percent to 21 percent).

Responses on how they consider environmental and economic concerns in deciding their farming practices were quite similar this year compared to last year. The survey showed that both are of concern with an environmental emphasis (27 percent), both are of concern with an economic emphasis (63 percent), environmental concerns are paramount (3 percent) and economic concerns are paramount (7 percent).

#### INCOME FROM OTHER THAN FARMING

Fewer husbands but more wives among the 2006 respondents are working off the farm compared to last year and in 2004. The totals for this year show 8 percent of the husbands, 43 percent of the wives and both of them, 25 percent, are working off the farm to earn additional income. This compares with 2005 numbers of 11 percent, 35 percent

and 30 percent respectively. In 2004, it was 13 percent, 37 percent and 20 percent.

As always, a primary reason for having at least one spouse work off the farm is to obtain health insurance benefits. This year it was 47 percent and last year it was 43 percent that said health insurance was a factor in off-farm employment.

Fewer farm couples from this year's group are supplementing their income with on-farm enterprises such as custom work or seed sales – 60 percent this year compared to 67 percent last year.

#### TECHNOLOGY USE NOT CHANGING

Responses for the last three years indicate that technology availability and use in rural America is not changing drastically, but cellular telephone use has reached an all-time high at 92 percent. Last year cell phone use was only at 83 percent which was a drop-off from 90 percent in 2004.

Young farmers and ranchers using computers from 2004 to 2006 has fluctuated little – 92 percent, 94 percent and 92 percent, respectively, and Internet access as a farming tool has changed slightly from 88 percent to 91 percent to 89 percent during the last three years. Home satellite television use was 42 percent each of the last two years.

There were no significant changes in the way that these farmers are using their computer Internet access. The Internet continues to be a source of general agricultural news (73 percent in both 2006 and 2005) and entertainment (64 percent and 63 percent during the last two years). Education, record keeping, purchases, commodity marketing, information for buying and political activity/communications were all quite similar in percentage of use between 2005 and 2006.

For more information on Farm Bureau's Young Farmer organization, please call (508)881-4766.

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NEW IDEA HAYING EQUIPMENT & MANURE SPREADERS: 3PT hitch disk mower. Tedeers, rakes, round and square balers. You name it, if we don't have it, we can get it. New Idea spreaders 0% - 24 months, up to 60 months. 3.99%. East ty Qualify. Big Boy's Toys, Scenic Rt 169 Pomfret, CT 860-928-9778

MASSEY FERGUSON 5460, 90 PTO hp, 4 wheel drive, cab, power shuttle, power

#### ADVERTISING POLICY AND RATES

News & Views has begun accepting advertising within the newsletter. Our monthly readership is now well over 7,000, and is a perfect targeted audience for you! See details for submittal at the bottom of this section.

#### MEMBERS:

#### NON-MEMBERS:

every word thereafter is \$.50

Full Page: \$550.00 (8" X 10 1/4") Half Page: \$400.00 (4" X 10 1/4" or 8" X 5")

Quarter Page: \$275.00 (4" X 5") Eighth Page: \$175.00 (3" X 4")

Classifieds: First 20 words for \$10.00, Classifieds: First 20 words for \$12.00, every

word thereafter is \$.60 Full Page: \$660.00 (8" X 10 1/4")

Half Page: \$480.00 (4" X 10 1/4" or 8" X 5")

Quarter Page: \$330.00 (4" X 5") Eighth Page: \$210.00 (3" X 4")

BACK COVER SPACE IS AVAILABLE AT A 20% PREMIUM. ALL PRICES ARE ON A PER ISSUE BASIS. WHEN YOU PREPAY TO RUN AN ADD IN 10 ISSUES, RECEIVE A 10% DISCOUNT.

#### SUBMITTALS:

Advertisements must be received by the Mass Farm Bureau office by the 12th of the month preceding the month you would like the advertisement to run (for the September issue of News & Views, all adds must be submitted by August 12th.)Adds may be submitted either by mail to: Mass Farm Bureau News & Views, 466 Chestnut Street, Ashland, MA 01721 or electronically to: nletoile@massfarmbureau.com PLEASE INCLUDE THE WORDS NEWS & VIEWS IN THE SUBJECT HEADER. Call (508)881-4766 with any questions on the pricing, submittal, or layout of your add.

Farm Bureau reserves the right not to accept advertising it deems unsuitable for its literature for any reason.

#### New Members, April 2006

Hidden Valley Farms, Mendon, MA Michael Bianco & Erin Babbit, Swansea, MA Newton Community Farm, Inc., Newton, MA Alexander Houtzager, Berkley, MA Daniel Kahn, Needham, MA Stephen Paisley, W. Stockbridge, MA Theresa Lawton, Foxboro, MA Mel Litter, Marlborough, MA Kevin Lighbown, East Douglas, MA

shift, 540 & 1000 rpm PTO shaft. 3pt hitch lift, 9000 lbs. \$48,500.00 Financing Available. Big Boy's Toys, Scenic Rt 169 Pomfret, CT 860-928-9778

FOR SALE: Rears 400 gal, PTO stainless steel tank air blast sprayer. Cordwood saw and PTO wood Splitter, after 6pm 413-369-4013. Jenson's Hilltop Orchards, Granville, MA

FOR SALE: Agtec 3004 Row Crop Sprayer \$6,500.00, Kverneland 3pth 3 bottom plow \$3,900.00, 10" Perfecta Field Cultivator \$1,900.00 978-264-4168

1946 JD TRACTOR; Excellent. Original Working Condition. Single Bogev plow, HD brushcutter included. Old GMC woods truck 8 cyl 4 wheel oak bed . Free with tractor purchase! \$3,500.00 Write L Anderson PMB 185, 21 Mohawk Trail, Greenfield, MA 01301

FOR SALE; 640 Ft 2 inch aluminum pipe w/heads and clips. 380 ft plastic pipe, Briggs & Stratton pump, motor M14331, w/ Marlow pump M2B88, Excellent Condition, stored winter inside \$2990. Call Frank G. Cover, Dunstable, MA 978-649-7952

WANTED: Responsible, experienced farm hand to work at a riding stable in Marlborough, MA A semi-retired farmer would be ideal. 20 hours or more pw \$11.00 to \$14.00 ph depending on experience. Responsibilities could include tractor work in fields and rings, field maintenance, fencing, basic carpentry. Some horse handling and occasional help with barn work. Contact Mel Litter @ 508-653-8617 info@jordanstableusa.com

BUYING STANDING TIMBER: in SE & E, MA. Also land clearing agricultural projects usually free. 30 years experience, insured, many references.

Eves. 508-564-5502

**1970 DM 600 MACK** 237 jake 6 spd 20-58 cab & chassis runs exc. Well maintained Good Farm truck \$3900.00 Eves.

FOR SALE: Beautiful Yak/cow cross heifers (White Galloway, & Angus moms) Fertile, carrying yak meat's light taste and health benefits to next generation. \$850. 413-625-6448 tregellys@hotmail.com

REGISTERED GALLOWAY CATTLE FOR SALE: Bred cows, steers and bull. Grass fed, no chemicals or hormones. Gentle, healthy. forbiddenfruitfarm@comcast.net 508-990-

FOR SALE: 10 pass draft size wagon, brakes, lights, exec. cond. (1) metal wheel delivery wagon, circa 1890, 978-544-

LAND FOR RENT IN MEDWAY, MA Great for small business or farmer, also 1500 sq ft storage building call Dave for details 508-277-2294

LARGE UTILITY POLES FOR SALE: Call Dave 508-277-2294. Must have your own equipment to move them, great deals, going fast!

AKC German Shepherd pups, great looking, black and tan, both parents on farm, raised with family. First shots, Ready to go, males \$600, females \$500 Berkley 508-880-3179

JUNE 11, 2006, & AUGUST 27, 2006, SUNDAY, BOSTON POULTRY EXPOSITION & LIVESTOCK FLEA MAR-KET, SMALL ANIMALS, Holliston Sportsman's Club, Call 508-641-6172 for more information.



Mailbox overflowing? Don't want to wait the extra time for the newsletter to come? Well, we are doing our part to help with all that!



News & Views Has Arrived on the Internet! In fact it was there almost a week before you got this. And see all this great color? The

online version has it on every page, along with links to websites with relevant information. If you want to receive your copy of News & Views online, here is what you need to do:

- 1. Turn this page over and find the name your membership is under and your membership number. (It's above your name in the address area.)
- 2. Send an e-mail to newsandviews@massfb.org with those two items, and the e-mail address at which you would like to receive your newsletter, or you can call our office and ask for Mary Ellen at (508)881-4766 and give her the same information.
- 3. Just sit back and wait. We will send you an e-mail with the front page of the newsletter as soon as it has cleared the editor's desk and even before it is at the printer's. Just click on the link in the e-mail, and your enhanced, online newsletter will be available to you whenever you would like.



Your message might be great, but is it being lost in the clutter? Are you looking for an effective way to let people know what you are doing, or what services you have to offer?

LET US HELP YOU STAND OUT!

REACH 7,000

MEMBERS OF THE FARM
BUREAU FAMILY EVERY

MONTH. FOR JUST ABOUT THE
SAME PRICE AS A BLACK AND
WHITE ADVERTISEMENT, BUT
WITH A 3 MONTH
COMMITMENT, YOU CAN MAKE
YOU AND YOUR MESSAGE
STAND OUT!

For details, please call Nathan at (508)881-4766



# Farm Bureau Agricultural Preservation Corporation

#### Land Preservation—"By Farmers, For Farmers"

The Farm Bureau Agricultural Preservation Corporation believes in more than just Land Preservation. We believe first and foremost in Agricultural Preservation, and feel that if land is preserved properly, it can go a long way in keeping our agricultural heritage here in Massachusetts alive and vibrant. Help keep Massachusetts a wonderful place for our future generations to live and work by supporting us in our efforts to preserve agriculture and it's most valuable asset—farmland!

Please consider supporting Farm Bureau's Land Preservation Corporation with your donation. Any amount helps. Because the corporation is administered by Massachusetts Farm Bureau, 100% of your donation can go to capital purchases of either easements, or fee simple land. If you know of anyone considering donating land or easements on their land to a non-profit organization, please have them contact us. We are non profit organization and 100% of any donations are tax deductible. We consider all types of arrangements including life rights, lease back programs, trusts, and other such estate planning vehicles. Contact the Farm Bureau office for more information. (508)881-4766



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We Hope You Enjoy Your Newest Issue of Farm Bureau's "News & Views"