

# Massachusetts Farm Bureau Federation

# "News & Views"

466 Chestnut Street, Ashland, MA 01721, Telephone (508) 881-4766 — Fax (508) 881-4768

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## Out on a Limb—President's Message

getting agriculture's message out and protecting our agricultural industry is to be our purpose Bureau, Farm then we still have much work do. High energy costs, challenges of weather related growing hardships, pressure of new nonfarming neighbors encroaching upon our open space industry, and changes in our

increasingly faster paced life all contribute to making farming more of a challenge each and every day.

As Farm Bureau members we will find it necessary to meet all of our normal challenges and to find ways to address new challenges. I think many people still look at "Green Acres" as a represen-



tative view of our life. I think many people will not look beyond the front door of our farms to see the operating families that keep our hillsides green, care for our livestock and put food on our

(Continued on page 10)

# Mass Department of Agricultural Resources Working to Assist Dairy Farms

By Douglas P. Gillespien besides. While it may tors submitted a pro-Commissioner seem that way, nothing posal for emergency

In the past month, many dairy farmers have called attention to the "perfect storm" of low milk prices, wet weather, and high energy costs that has caused tremendous financial stress to many. Some wonder what the Massachusetts Department of Agricultural Resources (MDAR) is doing and even claim that we're not doing anything, particularly in light of recent efforts of Connecticut and Vermont to offer one-time

seem that way, nothing could be further from the truth. Let me tell you what we're doing.

First, MDAR is governed by statutes that provide the framework for the programs that we provide. We cannot simply invent a new program, or provide money not budgeted for a particular purpose. Only the legislature can do that and attempts are underway to do just that! For example, during the last week of formal legislative session, key senators submitted a proposal for emergency payments in Massachusetts. Unfortunately the proposal never saw floor action. MDAR did provide background information for that proposal.

While the proposal never saw floor action, several legislators invited me to participate in assessing the situation and to begin developing solutions. The critical word here is "solutions." Massachus etts legislators are not inclined to provide a

(Continued on page 12)

# Crop Shoot!



### You can roll the dice ...

... or you can sign up for multi-peril crop insurance with Crop Growers Insurance Services. Some farmers call it "weather management" insurance. That's because it helps reduce the financial risk that comes along whenever Mother Nature kicks up a storm. It's one of the best ways to insure your yields against virtually any natural disaster, including drought, heavy rain, frost, hail and floods.

For peace of mind: Multi-peril crop insurance.

CROP GROWERS
Insurance Services

800.234.7012

## It's County Annual Meeting Time!

By Carl DeMatteo—Deputy Executive Director

With County Annual meetings being scheduled across the Commonwealth, it's time to start thinking about Farm Bureau policies and how well current policies represent the needs and concerns of the agricultural community. Massachusetts Farm Bureau continues to work on policy initiatives developed through our traditional grassroots process. County annual meetings provide an excellent opportunity for members to voice their opinions and concerns and develop local support.

The Farm Bureau office hears on a daily basis the many challenges our members face at the local, state, and federal level. While we always strive to solve as many of these issues as possible, in many cases the organization has no relevant policy or the issue is an entirely new circumstance. Which ever the case, the policy development process is a great venue to address new concerns.

If you need technical or legislative information and support in formulating your ideas and policies, just call us in Ashland and we'll be happy to assist. Come out to your county annual meetings and share your concerns! Collectively we can accomplish our organization's To the right is a list of goals. scheduled County annual and our State annual meetings. Existing Massachusetts Farm Bureau policies can be found on our web site at www.massfb.org. Just click on the "Resolutions" title bar.

Cape and Islands

Tuesday, Oct 17, 7:00 pm Middlesex County

Wednesday, October 18, 7:00 pm

**Essex County** 

Thursday, October 19, 7:00 pm

Franklin County

Wednesday, October 25, 7:00pm

**Worcester County** 

Thursday, October 26, 7:00pm

**Hampden County** 

Thursday, October 26, 7:30pm

**Hampshire County** 

Friday, October 27, 7:30 pm

## Fred Thompson to Gavel AFBF Meeting to Order

Actor, attorney and former senator Fred Thompson will address Farm Bureau members as the keynote speaker during the American Farm Bureau Federation's 88th annual convention, Jan. 7-10, 2007, in Salt Lake City, Utah. He currently plays the role of a conservative district attorney on the long-running NBC series Law & Order.

Thompson served in the U.S. Senate from 1994 to 2003, where he was a member of the Finance Committee. The Tennessee Republican also chaired the Governmental Affairs Committee,

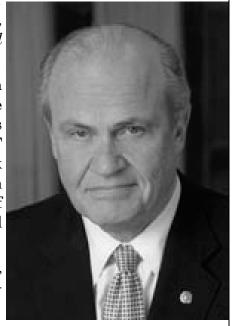
earning a reputation for keeping a watchful eye on fiscal matters in Washington. As an assistant U.S. attorney, he served as minority counsel to the Senate Watergate Committee in 1973 and 1974.

Thompson's acting career has included 18 movies, including *Marie*, a 1985 film based on his work in 1977 as he took on the case of a Tennessee Parole Board chairwoman fired under suspicious circumstances. The film told the story of the cash-for-clemency scandal which ultimately toppled Tennessee's gover-

nor from power. Thompson's other films include *In The Line of Fire*, *Die Hard II* and *The Hunt for Red October*.

"Fred Thompson's career path gives him a unique perspective from which to address America's farmers and ranchers," said AFBF President Bob Stallman. "We look forward to hearing his insights on life in the power corridors of Washington and in the film and television industry."

To attend the AFBF Annual Meeting, Contact the MFBF office at (508)881-4766. See you there!



US Senator, Assistant US Attorney, and Actor Fred Thompson

## **Agricultural Commissions**

Eighty-nine communities in the state have created, or are in the process of creating, an Agricultural Commission. The farmers promoted the Commissions because they felt agriculture needed more of a voice in local government since many environmental, health, planning, and zoning issues affected their businesses daily. Farmers from other communities are available to meet with folks who are interested in exploring what a Commission does and how one is formed.

Four Regional Informational meetings have been scheduled to inform farmers and local officials about the benefits of such commissions and how to organize and maintain them. The goals of the Commissions are to advocate for farm interests and improve communication with local government.

If you are interested in starting an AgCom in your town, contact:

Irene Winkler, USDA-NRCS, Pilgrim RC&D
(Bristol, Plymouth, Barnstable, Dukes & Nantucket counties) 508-295-1317 X130
irene.winkler@ma.usda.gov

Martin Murphey will perform for Farm Bureau members Monday, Jan. 8. Murphey, who sang his way into the hearts of Americans with a song about a nony named "Wildfire" has long

**Pete Westover**, Mass. Dept. of Agricultural Resources (Berkshire, Franklin, Hampden and Hampshire counties) 413-665-4077 westover03@comcast.net

**Cheryl Lekstrom**, Mass. Dept. of Agricultural Resources (Essex, Suffolk, Middlesex, Norfolk and Worcester counties) 508-835-2452 clekstrom@mac.com

## Meeting Dates:

North Grafton, Brigham Hill Community Farm 37 Wheeler Road, 01536 October 17, 2006, 7:00 PM

Petersham, Harvard Forest, Fisher Museum, 324 North Main Street., 01366 October 23, 2006, 7:30 PM

Walpole, Norfolk County Ag School 400 Main Street, 02081. October 30, 2006, 7:00 PM

Littleton, Reuben Hoar Library 41 Shattuck Street, 01460 November 2, 2006, 7:00 PM







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# Michael Martin Murphey and Baxter Black to Perform at AFBF Annual Meeting

Cowboy singer and country performer Michael Martin Murphey will perform for Farm Bureau members Monday, Jan. 8. Murphey, who sang his way into the hearts of Americans with a song about a pony named "Wildfire," has long been considered by the music industry as the "singing cowboy poet" and a pioneer of American cowboy music. His other popular songs include "Geronimo's Cadillac" and "Carolina in the Pines." He also penned New Mexico's state ballad, "The Land of Enchantment." The Texas-born artist created the innovative touring concert "Cowboy Christmas" in 1987, which now spans 40 cities during the holiday season.

Cowboy poet and humorist Baxter Black also will take the stage on Monday. The former large animal veterinarian has published more than a dozen books of fiction, poetry and commentary since the early 1980s. He currently hosts a syndicated weekly radio program, Baxter Black on Monday and writes a syndicated weekly newspaper column, "On the Edge of Common Sense." His latest book, Hey, Cowgirl, Need A Ride? prompted a reviewer with the Chicago Booklist to write, "If you like folksy and smart, earthy and sentimental, Black's your man, and if you like cowboy poetry, no one does it better."

# Public Television Telling the Farmer's Story

By Mace Thorton "We just need to do a better job telling the farmer's story to non-farmers." Anyone who has hung out around a machine shed, a small-town diner or a barber shop in rural America has surely heard this lament. Usually, the phrase is preceded by the latest report of well-meaning consumers being snookered by slick campaigns from activist groups determined to drag agriculture through the mud.

The challenge confronting agricultural communicators is how to tell agriculture's story to American consumers in a meaningful and tangible way. It simply is not feasible, affordable or effective to drop leaflets over a city, or buy a series of commercials during the Super Bowl, or even purchase the naming rights to a professional sports stadium – although some might think American Farmer and Rancher Stadium has a nice ring to it.

In the search for an appropriate vehicle to not only give farmers a voice, but one that would attract the interest of consumers, last year, a new public television show came to fruition. *America's Heartland*, a national public television series, has been a resounding success. The show recently embarked on its second season of telling the story of America's farm and ranch families to a sophisticated, consumeroriented public television audience.

America's Heartland celebrates the way of life, the state of mind and the rural pride that embodies American agriculture. The program does that through personal stories, rich in their depth and breadth, highlighting a special group of people – America's farm and ranch families. During each episode, talented and dedicated journalists from KVIE public television in Sacramento, Calif., take their viewers on a journey paved with the stories of the families who help produce food, fiber and renewable fuel for America.

# The New England Bantam Club 2006 Fall Show

Sun. December 3, 9am - 2pm Middleboro National Guard Armory Elm St., Middleboro, Mass.

Easy to reach off Exit 4 of I-495

Public Invited to enter birds or just come and look around. No Admission Charge!

### Poultry Sales Area, Food Booth, Raffles

For more information, contact Dave Anderson 508-942-6208

NEBantamclub@aol.com

www.newenglandbantamclub.homestead.com

NEBC Fall Show Dec. 3, 2006 Directions: I-495 exit 4 (Rt. 105). N. on 105 Turn left at lights onto Rt. 28. First right onto Elm St to Armory *Info*: Dave Anderson 508-942-6208

# FDA Claries Consumer Guidance On Spinach

The Food and Drug Administration last week revised its former guidance concerning fresh spinach contaminated with E. coli, saying that spinach grown outside the area where investigators now believe the tainted spinach was grown is not implicated in the outbreak, and the public can be confident that they can consume it. The agency said the same thing for canned and frozen spinach.

Since Sept. 14, when the FDA issued the first nationwide warning, the agency has determined that the tainted spinach was grown in three counties in California: Monterey, San Benito and Santa Clara. Spinach is produced in other California counties as well as several other states.

The American Farm Bureau Federation had asked the FDA to amend its advisory, to allow producers outside the targeted investigation area to get their spinach back on the market. Although the new advisory did not say so, the U.S. Centers for Disease Control and Prevention says that thorough cooking destroys the E. coli bacteria in meat and vegetables.

More than three weeks have gone by since the FDA warned consumers not to eat fresh spinach because of E. coli contamination. The agency has determined that the tainted spinach was packaged and distributed by Natural Selection Foods of California, which sells spinach un-

(HEARTLAND Continued from page 5)

Just as it did during its premier season, America's Heartland is still telling the farmer's and rancher's story as it celebrates the miracle of American agriculture. The show invites Americans to sit down with farm and ranch families and to take a tour of their orchards and pastures, their fields and their farmsteads.

For this second season, the show's emphasis is to tell more stories that showcase how America's traditional commodity crops – including wheat, corn, soybeans, rice, cotton and livestock are grown. The show tells the story of how farm and ranch families undertake the major tasks of caring for their animals and planting, nurturing and harvesting their crops in ways that not only sustain their families economically, but also conserve the natural resources on which they rely. Also, the show is continuing to honor the small farmer seeking new and innovative ways to survive and succeed in an increasingly competitive marketplace.

Regardless of crop or location, American agriculture always has known the value of telling the farmer's story, but there has never been a vehicle that does so in quite the style of America's Heartland. You can bet that officials from the show's flagship supporting groups, Monsanto and the American Farm Bureau Federation, have frequently heard the old mantra about doing a better job telling the farmer's story. Now that they have found an effective way to accomplish that goal, America's Heartland is a prime destination for public television viewers for the duration of the 2006-2007 television season.

To learn how you might tune in to the story of America's Heartland, visit www.americasheartland.org online.

Mace Thornton is deputy director of public relations for the American Farm Bureau Federation.

# Is Nanotechnology the Next Big Thing for Agriculture?

A new type of canola oil that pesticides, is being developed can keep other farm inputs and techcholesterol from entering the nologies bloodstream. In the future, a nanotechnology to bring unnew pesticide promises to re- precedented precision to crop lease its pest-killing proper- and livestock ties only after entering the the report says. targeted pest, making the pesticide more environmentally friendly. Food packaging is in development that would alert consumers contents that have spoiled and are no longer safe to eat.

These are applications nanotechnology in agriculture and food, according to a Sept. 4 report by the Wood-Wilson International Center for Scholars' Project on Emerging Nanotechnolo-The gies. report "Nanotechnology in Agriculture and Food Production: Anticipated Applications," by Jennifer Kuzma and Peter VerHage, says that five of the world's 10 largest food companies "are aggressively exploring the potential of the really small to make really big improvements in packaging, food safety and nutrition."

And in agriculture, "some of the world's largest makers of

fertilizers. and are

These applications are collectively known as "agrifood nanotechnology." It's mated that nanotechnology will be used in \$20 billion worth of consumer food products by 2010.

For all of its potential to improve food and agriculture, consumers know little about it. A nanometer is billionth of a meter. The typinanotechnology structures under 100 nanometers in size. For the sake of comparison, a human hair is about 100,000 nanometers wide.

The substances involved in nanotechnology are so small that they can't even be seen with a common microscope. By breaking materials down into such small pieces—down individual atoms molecules—scientists can put them together in new ways to create new substances and materials.

> That could lead to everything from better packaging and healthier foods. pesticides, animal medications and fertilizers that can be delivered more pre-

> > (Continued on page 7)

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> Farm Bureau members receive a 10% discount off all packages



(NANOTECHNOLOGY Continued from page 6)

cisely and safely.

A report on nanotechnology by Lux Research, a nanotechnology research and consulting company, says that sales of all types of nanotech products have already generated more than \$30 billion in 2005. However, according to the Wilson Center report, there is no independent and authoritative list of agrifood products made with nanotechnology that include a prediction of their time to market, or thoughts on benefits and risks.

Companies tend to be protective of information about new products in the pipeline, the report says, to prevent competitors from stealing their ideas or taking unfair market advantage. The report also says that companies are afraid that lingering consumer fears about biotechnology in food could lead to a market for "nanofree" products, similar to the market created in Europe for non-biotech foods. From their experiences with biotechnology, the report said, companies should have learned the importance of addressing identifying and health and environmental con- "As the nanotechnology commumarket.

whether the federal government vestments by the federal governis doing enough to ensure that ment and industry increased," he and protected land under participant nanotechnology is safe. At a hearing. Rep. effort to nanotechnology is insufficiently should be spending



gram under the Cabinet-level using them in the environment. National Science and Technology "Today, there are only vague and search and development.

calls for increasing nanotechnol- of nanotechnology." ogy environmental, health and safety research funding to \$44 million, from this year's \$38 mil-

Meanwhile, Congress is asking grown, so have the research in-

Sherwood Research president Boehlert (R-N.Y.), the committee Nordan, suggested that Congress chairman, and Rep. Bart Gordon set up a new interagency body to Since the Farm Viability Program was (D-Tenn.), the ranking minority put an environment, health and member, said that the current safety plan into action. Nordan coordinated, lacks an overall re- \$100 million and \$200 million

nanotechnology per vear in safety research.

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Meanwhile, the authors of the Wilson Center report have begun to develop a database of agrifood nanotechnology products. database, so far, includes 160 projects that are anywhere from zero to 50 years from market. search "game plan" and is under The group hopes the database funded. Research on agrifood will help answer questions about nanotechnology is mainly the re- what products are in developsponsibility of USDA, the Food ment, what impact they might and Drug Administration and have on farming and food pro-Environmental Protection duction and whether there is any Agency. The National Nanotech- reason to be concerned or excited nology Initiative, a federal pro- about ingesting the products or

Council, coordinates interagency general answers to these quesefforts on nanotechnology re-tions," the report said. "However, if we are to manage the potential E. Clayton Teague, director of health or environmental conthe National Nanotechnology Co- cerns these products raise and, ordination Office, says agencies ultimately, realize their promare collaborating, and funding ised benefits, it is critical that we for research is increasing. The better understand and anticipate president's 2007 budget request food and agriculture applications

## Farm Viability Deadline Almost Here!

During Fiscal Year 2006, the Farm Viability Enhancement Program provided technical assistance to 27 farms with 23 cerns before products hit the nity's understanding of potential completing business plans. Seventeen risks of these materials has farms received funding and were placed under Agricultural Covenants protecting 2,068 acres. The Program impacted an additional 1,828 acres of leased land management. FY 2006 spending was \$795,000 in direct grants to farms and Sept. 21 House Science Commit- One witness at the hearing, Lux over \$220,000 was spent on technical Matthew assistance costs to consultants and business plan writers.

> initiated in 1996, 321 farms have been selected to participate in the program. A total of 263 farms have now been proregulate said that the federal government tected by Covenants and received grant between awards. For information call (617)626-1700 or see www.mass.gov/agr

# Mass Farm Bureau Annual Meeting—Nov. 30th—Dec. 1st Keynote Speaker: Tentative Workshop Agenda

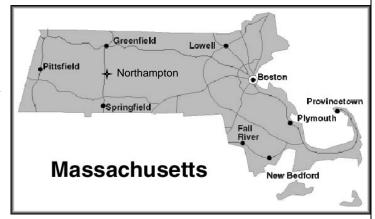
At the request of our Board of Directors, we are proud to welcome Oregon Farm Bureau President and AFBF Board member Barry Bushue as our key note speaker. Mr. Bushue runs a family nursery, berry and flowering basket operation near Boring, OR, and will speak on Land Use and Guest Worker Programs.

# Spouses' Tour - Dec. 1, 2006 9:00am - 3:30pm \$35 per person:

- 09:00 Leave Clarion Hotel
- 09:30 Arrive at Magic Wings butterfly conservatory (with gift shop)
- 11:00 Arrive at Mapleline Farm view milk bottling plant/store
- 12:00 Leave Mapleline Farm
- 12:30 Arrive at Flayvors for lunch viability farm stand in operation
- 01:30 Leave Flayvors
- 01:45 Arrive Atkins Fruit Bowl great produce/ bakery/gift section
- 03:00 Leave Atkins Fruit Bowl
- 03:30 Arrive back at Clarion Hotel

# Tentative Workshop Agenda (subject to change):

- Women's Committee: The misconceptions of agriculture
- FFA: Students will attend a workshop on the importance of FFA and the growing relationship between MFBF and FFA
- One Pesticide Credit workshop
- Wetlands/Ag Restrictions Panel Discussion
- 61/61A/61B/APR/Viability Changes and Q&A Session
- Woodlot/Forestry Management



#### **Annual Meeting Meal Reservations-Make Yours TODAY!**

Don't forget to make your meal reservations. We've planned two wonderful meals to tempt your appetite. Please clip section and return with your check (made payable to MFBF) via mail to Massachusetts Farm Bureau Federation, C/O Susan Cornelia, 466 Chestnut Street, Ashland, MA 01721. Fill in the name of each person attending.

#### ALL RESERVATIONS MUST BE RECEIVED BY NOVEMBER 3RD.

Names of Each Person	Luncheon Buffet (Nov. 30th) \$25	Dinner Banquet (Nov. 30th) \$36
1.		
2.		
3.		
4.		
	•	-

\*For your convenience we are now accepting credit cards for payments.

Call our Ashland office at 508.881.4766 & pay for the meal, renew your membership, or both over the phone with your Visa/MC number Mail your payment to our Ashland office with the following information:

Include your Visa/MC number and expiration date:

Card type (circle one):

VISA MC Card number: \_\_\_\_\_\_ Exp. Date: \_\_\_\_\_ O

Email the same information to Mary Ellen Barnatt at: <a href="mailto:mebarnatt@massfarmbureau.com">mebarnatt@massfarmbureau.com</a>

# AFBF Annual Convention Jan. 7th—10th, 2007

The AFBF Annual Convention for 2007 will be in Salt Lake City, Utah. Massachusetts delegates and other Farm Bureau Members wishing to attend will be housed at the <u>Marriot Courtyard Salt Lake City Downtown</u> located at 130 W 400 South Street Salt Lake City, UT 84101. Our staff will be put-



ting together an affordable package that includes flights, accommodations, a few events, great Farm Bureau workshops and seminars and of course someone to help show you around. So stay tuned for more information—last year was a great success and we hope to see you there this year!



#### Some Picture From Last Year's Convention:



(PRES. MESSAGE Continued from page 1)

tables.

Farm Bureau members are key to putting a face on farming and especially in this state. Our organization, through our staff, can carry the message about the concerns of our rural caretakers, but it is you as the Farm Bureau member that proves the reality of what we present. Farm Bureau is many things; our policies are "grass roots" which means you as members develop and decide what issues are important and need to be addressed. Our influence on issues is supported by your actions in support of those policies; our staff has no credibility without a members support. Our strength as Farm Bureau comes from those that join and support us.



# ACCESS® National Brands Update

The ACCESS® program now offers discounts at over 175,000 locations across the U.S. In addition, ACCESS® provides savings for members at over 300 national brands—giving you access to discounts on items you use everyday. Visit our website and check out all our deals—including our Hot New Deals section where you can find the latest discounts available to you in your area and around the country. So log on today and start saving!



BARNES &NOBLE

Special Offers for Access Members! (Change Monthly!)

5% off your purchase!





\$15 off order of \$150 or more!

\$25 off tax preparation services!





Free accessory 3-pack, minimum \$150 instant savings on new activation/upgrades!

Complimentary Waterford 3X4 candle with ring

We are at a time in our organization where we must build membership members recruiting new members and convincing old members to return to the Farm Bureau. Agriculture in Massachusetts is alive and our heritage of adapting to conditions and persevering continues on in a new face: value added, specialty marketers, and farmers markets bring new opportunities to agriculture. Traditional farming enterprises including dairy, vegetable and fruit among many others play a vital role in our economy and share all the challenges of the new enterprises.

Farm Bureau members working together can meet those challenges. Farm Bureau is working to increase the value of your membership and the challenge to you as members is to increase the effectiveness and to bring new members into Farm Bu-Together we can reau. meet the challenges for agriculture, continue to bring our grass roots issues forward successfully and con-

# Agricultural Commission: Resource Materials & Support Organizations

As the number of Agricultural Commissions increase across the state (89 as of June 28, 2006) we strive to support the work that you do.

#### Resources

The Pilgrim Resource Conservation & Development (RC&D) Area Council, Inc. and the Massachusetts Department of Agricultural Resources is pleased to provide Massachusetts' Agricultural Commissions (AgComs) with the following new guidance documents:

- Conflict Resolution Skills— Training for Massachusetts AgComs
- Effective Meeting Management— Guidance for Massachusetts AgComs
- Creating Useful Work Plans— A Guide for Massachusetts AgComs

We would like to thank Joe Freitas & Irene Winkler for making these materials available to us and for the continuous support they have given to Agricultural Commissions. Our sincere appreciation goes to the Massachusetts Society for Promoting Agricultural (MSPA) for providing the grant funding necessary to produce these resource materials. Copies of these documents are available at www.pilgrimrcd.org, click on "Ag Commissions" and you will find the following available for your use:

We would also like to take this opportunity to let you know that a Massachusetts AgCom Website is in the process of being developed. It is being planned and designed by members of Massachusetts' Ag-Coms. The website is intended:

To be a central point for all Ag-Coms to refer to for information and tools they need to pursue their work and to see what other AgComs' have accomplished.

To share AgComs successes, projects and challenges.

To highlight what AgComs are doing; "case studies"

To facilitate regional and/or statewide AgCom actions, activities & projects.

To inform AgComs of timely events and activities needing action (Urgent Issue Notifica-

tion mechanism), and what's coming.

To be a resource for cities and towns needing information about AgComs (how to organize/what they are doing).

To celebrate local agriculture and to make new members feel supported and confident.

#### Training

Training and Networking Sessions for existing Ag-Coms are being planned for Saturday Nov. 4, 9:00 AM to 3:15 PM, location to be announced; contact Berkshire Pioneer RC&D at 413-256-1607 and Saturday Dec. 9, 9:00 AM to 3:15 PM at Hancock Shaker Village. Route 20.

#### Support

Pittsfield/ Hancock.

Some of the many AgCom support organizations include: Massachusetts Department of Agricultural Resources, Massachusetts Farm Bureau, CISA, Pilgrim RC&D, Patriot RC&D, American Farmland Trust and a host of others that can be found at <a href="www.mass.gov/agr/agcom/index.htm">www.mass.gov/agr/agcom/index.htm</a>.

By, Cheryl Lekstrom, For the Massachusetts Department of Agricultural Resources 508-835-2452, clekstrom@mac.com



- A Toolkit for Organizing an Agricultural Commission
- A Handbook for Agricultural Commissions
- Building Relationships with Town Boards and Staff
- Conflict Resolution Skills
- Effective Meeting Management
- Creating Useful Work Plans

(Dairy Crisis Continued from page 1)

subsidy payment unless it is solving the long term financial stress on our dairy farms. Our assessment was that a payment now was only a band aid, and that the long term price outlook would forecast additional need for subsidies in 2007.

MDAR staff has spent a great deal of time networking with other states to develop tools to "solve" the crisis. It appears to me that any relief package for dairy producers should contain 1) an immediate short-term subsidy; 2) a partial state subsidy of a required revenue insurance policy developed for dairy; and 3) creation of a stabilization fund as milk prices rebound, with payments from producers, to fund future payouts when the market next declines.

I have been working with my counterparts in Pennsylvania, New York, and Vermont to develop a pilot dairy revenue insurance program to present this Fall to the USDA Risk Management Agency. I have suggested that the cooperatives initiate the stabilization fund, rather than making it a function of government. Each of these concepts is moving along, but will take time to finalize. However, it is clear that it will take solutions such as these or others, to move forward with dairy relief.

In the meantime, MDAR is creating an additional round for Farm Viability Enhancement Program applications, with a deadline in mid-October, focusing on farm businesses under financial stress. We have also expanded eligible projects in the Agro-Environmental Enhancement Program (AEEP) to include water quality, water con-

servation, air quality, and energy efficiency practices, in an effort to address these escalating cost centers on farms. Information on both of these programs is available at www.mass.gov/agr, or by calling 617-626-1700. And don't forget the farm energy discount program. If you haven't signed up for this 10% discount on your electricity bill, please visit our web site or call for more details. I have also worked with State USDA, FSA staff to provide documentation for the USDA Agricultural Disaster declaration that was signed in late August by USDA Secretary Mike Johanns. This makes Massachusetts farmers experiencing losses due to the wet weather conditions eligible for low interest loans through USDA. We are also working to include Massachusetts in any federal disaster program that moves through Congress. I suggest that farmers reinforce these efforts by writing or calling their Congressman and both US Senators requesting their support.

I am fully aware that all of these efforts fall short of the expectations of some farmers and that the financial stress remains significant. But the reality is that these are services and programs we have the statutory authority to implement, and we have secured funds for these initiatives by cutting back in other priority programs. For example, we will do about \$1 million less in APR projects this year in order to fund the additional Farm Viability round.

There are other opportunities in Massachusetts agriculture that are worth exploring. The premiums being paid for New England grass-fed beef by buyers like Dole & Bailey make that a likely transition for some dairy operations.

We will continue our efforts on behalf of all segments of agriculture that have endured a tough year. Many of our horticultural operations have endured two straight years with 25-30 percent revenue decreases, due to wet weather.

We also welcome all practical solutions or ideas as we look to the future. The strength in Massachusetts agriculture is our proximity to consumers, and our ability to adapt to meet the market. We must align farm businesses to that reality, and recognize that those who don't adapt are living on borrowed time. Government can provide tools, but the solution must come from you the farmer.

Best wishes for the harvest season underway.



(SPINACH Continued from page 5)

der 33 different brands, including Dole, Earthbound Farms, O Organics, Ready Pac and Trader Joe's. However, FDA has not yet determined how the spinach became contaminated.

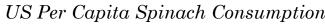
"Chances are this happened through some on-farm practice," said Ron Gaskill, AFBF director 1 of congressional relations. "The government may have to learn more about this particular strain o of E. coli to figure out where it came from."

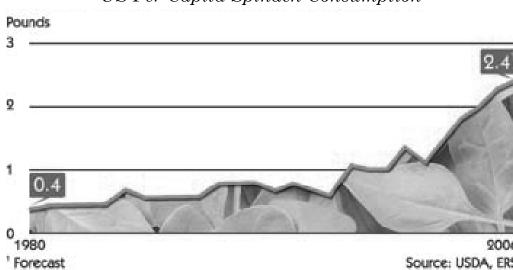
AFBF supports a thorough investigation to determine the source of the contamination. In addition. California Farm Bureau president Doug Mosebar said that he hoped the investigation would lead to effective actions so farmers could prevent future problems.

everything within their power to assure a safe food supply. We recognize that as our chief responsibility and we take it very seriously," Mosebar said. "That is why everyone involved in the spinach business has been cooperating with public health officials as they investigate the source of illness linked to consumption of fresh spinach."

2004 developed a Lettuce Safety ers could try to get the certificagood production practices. After consumer confidence. the recent spinach outbreak, FDA announced it was expanding the initiative to cover spinach as well.

tive include measures like being bagged spinach. Spinach acreage aware of all current and histori- in California alone had grown





cal uses of the land where pro- from just 15,000 acres in 2001 to duce is grown; following good 31,000 acres in 2005. management practices—testing for microbial contamination, using anti-microbial chemicals and cleaning water contact surfaces, for example—to ensure water quality; and not letting animal waste from adjacent pastures or "California family farmers and local waste storage facilities conranchers are committed to do taminate fresh produce production areas.

In addition, several U.S. fruit food and vegetable producers partici- Gaskill. pate in EurepGAP, a voluntary certification program to set and harmonize good agricultural practices around the globe, and particularly for producers that want to sell fruits and vegetables in Europe. Some European retailers will purchase fruits and After several cases of E. coli con-vegetables only from EurepGAP tamination in lettuce, the FDA in certified producers. More produc-

Spinach consumption had been growing before the outbreak, thanks to Americans' interest in eating healthier and the avail-Guidelines in the lettuce initia- ability of convenient pre-washed

Even though FDA has expanded the lettuce initiative, and even if spinach producers go beyond the initiative with new safeguards after learning more about how the most recent outbreak came about, the wide-ranging impact of the outbreak will make it difficult for spinach producers to regain their former share of the market, according

"Packers may start looking at increased testing, to minimize their risk," he said. "They may have to advertise to make the public aware of their safety practices. They will have to work hard to regain consumers' trust."

Mosebar also acknowledged the industry had a tough road ahead.

"Farmers recognize that we must Initiative that recommended tion now as a way to win back go above and beyond, to restore public confidence in fresh spinach." he said. "We understand this is about more than words. This is about action. We must make sure that every action we take will be effective, to assure that this problem will never be repeated."

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November 30 & December 1



Hosted by Franklin & Hampshire Counties at the Clarion Hotel in Northampton.
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king 79.95 2 queens 89.95 call before October 30<sup>th</sup> to get rate 1.800.582.2929

• Key note speaker: Barry Bushue- President, Oregon FB, runs a family nursery, berry, and flowering basket operation near Boring. Per the request of MFBF Board of Directors will speak on Land Use and Guest Worker programs

• Pesticide credit workshop, APR and Wetlands restrictions panel discussion.

If you are from Hampshire or Franklin County and would like to participate in the Taste of the County contact John Conners at 508.881.4766 or

jconners@massfarmbureau.com

#### American Farm Bureau Federation:



Jan. 7-10, 2007 Salt Lake City, Utah

Last Year was a blast, come and join us this year!

Stay tuned for more information, or

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The Farm Bureau Agricultural Preservation Corporation believes in more than just Land Preservation. We believe first and foremost in Agricultural Preservation, and feel that if land is preserved properly, it can go a long way in keeping our agricultural heritage here in Massachusetts alive and vibrant. Help keep Massachusetts a wonderful place for our future generations to live and work by supporting us in our efforts to preserve agriculture and it's most valuable asset—farmland!

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